## WHAT IS CLAIMED IS:

 A method for assessing a loan portfolio comprising a plurality of loans, said method comprising the steps of:

identifying a milestone for at least one loan in the portfolio at a selected time of assessment;

determining planned collections for the loan for the selected time of assessment;

determining actual collections for the loan the selected time period of assessment; and

populating a spreadsheet identifying a current milestone and a cumulative variance between planned collections and actual collections at the milestone for the loan.

- A method according to Claim 1 wherein the milestone for at least one loan comprises one of not contacted, in negotiation, scheduled for approval, approved, approved delinquent, closed, closed delinquent, paid-in-full, and foreclosed.
- 3. A method according to Claim 1 wherein determining planned collections comprises the steps of denormalizing a business plan to create a list-oriented format for each loan and each planned payment, coding planned payments to an index of time, and determining cumulative planned collections for each loan.
- 4. A method according to Claim 1 wherein determining actual collections comprises the steps of coding actual payments for each loan to an index of time and determining cumulative actual payments for each loan.
- A database for a variance tracking system, said database comprising a memory storage having data stored therein, said data comprising:

a milestone status for each of a plurality of loans;

planned payments for each loan;

actual payments for a plurality of loans;

indexes of time associated with each planned payment and with each actual payment.

6. A computer program for controlling operation of a computer to determine variance in a loan portfolio, said computer program executable to control the computer to:

associate each loan in the portfolio with one of a plurality of milestones;

determine cumulative planned collections for a selected loan for the selected time of assessment;

determine cumulative actual collections for the loan for the selected time period of assessment; and

determine a cumulative variance for the loan for the selected time period of assessment based on the cumulative planned collections and cumulative actual collections.

- 7. A computer program according to Claim 6 further executable to control a computer to populate a spreadsheet identifying a current milestone and a cumulative variance between planned collections and actual collections at the milestone for the loan.
- 8. A computer program according to Claim 6 wherein the milestone for at least one loan comprises one of not contacted, in negotiation, scheduled for approval, approved, approved delinquent, closed, closed delinquent, paid-in-full, and foreclosed.
- A computer program according to Claim 6 wherein to determine planned collections, said program is executable to control the computer to

denormalize a business plan to create a list-oriented format for each loan and each planned payment, and coding planned payments to an index of time.

- 10. A computer program according to Claim 6 wherein to determine actual collections, said program is executable to control the computer to code actual payments for each loan to an index of time.
- 11. A variance tracker system for tracking variance in a loan portfolio, said system comprising:
- a database comprising a memory storage having data stored therein, said data comprising a milestone status for each of a plurality of loans, planned payments for each loan, actual payments for a plurality of loans, and indexes of time associated with each planned payment and with each actual payment; and
  - a processor coupled to said database, said processor programmed to:
    - associate each loan in the portfolio with one of a plurality of milestones:
    - determine cumulative planned collections for a selected loan for the selected time of assessment;
    - determine cumulative actual collections for the loan for the selected time period of assessment; and
    - determine a cumulative variance for the loan for the selected time period of assessment based on the cumulative planned collections and cumulative actual collections.
- 12. A system according to Claim 11 wherein said processor is further programmed to populate a spreadsheet identifying a current milestone and a cumulative variance between planned collections and actual collections at the milestone for the loan.

- 13. A system according to Claim 11 wherein the milestone for at least one loan comprises one of not contacted, in negotiation, scheduled for approval, approved, approved delinquent, closed, closed delinquent, paid-in-full, and foreclosed.
- 14. A system according to Claim 11 wherein to determine planned collections, said processor is programmed to denormalize a business plan to create a list-oriented format for each loan and each planned payment, and coding planned payments to an index of time.
- 15. A system program according to Claim 11 wherein to determine actual collections, said processor is programmed to code actual payments for each loan to an index of time.